



SUPPORTING GOVERNMENT OBJECTIVES

OVERVIEW

In an environment where technical skills and resources are in high demand, CGI, a leading IT and business consulting services firm, partners with BrightBox to build an ecosystem that delivers top-tier tech and development resources for transformative government projects. This case study delves into the symbiotic relationship between CGI and BrightBox that benefits both parties and supports government objectives.

ABOUT CGI

CGI is one of the world's largest IT and business consulting services firms, providing industry and technology expertise to private and public sector clients. The company focuses on innovation, modernisation, and secure access to digital services, with a strong emphasis on upgrading government infrastructures and systems to improve citizen experiences, cybersecurity, and compliance.

CHALLENGE: A HOT MARKET AND SKILLS DEMAND

As a systems integrator, CGI offers various resources to different clients, ranging from cybersecurity, architecture, and strategic design, to supporting policy design and existing projects. The company also serves as a strategic delivery partner, managing Digital, Data and Technology (DDaT) resources from technical specialists to user-centred designers. However, the high demand for tech skills and resources makes it challenging to source the right people.



SOLUTION: BUILDING A PARTNER ECOSYSTEM WITH BRIGHTBOX

CGI's partner ecosystem is critical to its success and supports government objectives by including small businesses in the supply chain and reducing reliance on single-entity suppliers. This unique approach reduces risk and provides depth of expertise. BrightBox, as a key partner in the ecosystem, adds real value by delivering high-quality resources.

RESULTS AND TESTIMONIALS

CGI's partnership with BrightBox demonstrates trust, honesty, openness, and a willingness to collaborate. BrightBox consistently provides top-quality candidates, meeting clients' expectations and fostering a successful partnership.

Antony Collard, Vice President at CGI, highlights the importance of this partnership:



"We look for trust, honesty, openness, a willingness to collaborate, and an understanding of each other's situation and end game... That's what we get when we're working with BrightBox... Not once has the client turned round and said this isn't what we were after."

Antony Collard, Vice President at CGI